

**Goh Beng Kim** is currently Managing Director and Head of Commercial Banking, Singapore for Standard Chartered Bank. He is responsible for Commercial Banking overall financial performance and execution of key strategic initiatives. Prior to this, he was responsible for cash management, trade services and trade finance and securities services in his role as Head of Transaction Banking, Singapore. Mr. Goh's banking stint also included heading up a treasury and trade solutions sales team as well as experience in the implementation of cash management and e-business products while at Citigroup.

Mr. Goh's first foray into the banking industry was with a new business unit created to drive the bank's internet banking, new delivery channels and e-business initiatives at DBS. Key responsibilities were to

commercialize the bank's self-service banking channels and drive adoption to reduce reliance on branch network. He was also appointed as a key member of the Business Resource Integration Team to work on restructuring, harmonization of products and services, integration of systems and customer migration of the phone and internet banking systems for the merger of POSBank.

Before banking, he was with the Singapore Armed Force and held several appointments ranging from Operational, Instructional to Administrative functions. Mr. Goh is a Mechanical Engineer by training and holds a Master of Business Administration.